



Ultramar
SHIPS AGENTS & BROKERS

40 years of experience in the shipping industry and international business, with efficient and well-trained personnel for vessel management, guarantee the prestige of our company and the reliability of our services.

BROKERS



OPERATIONS SUPERVISION



GENERAL SHIPPING AGENTS



VESSEL SUPPLY



CREW ASSISTANCE



VISION

To consolidate our group of companies in the domestic and international markets through the exploration of new market niches in the maritime-port, real estate, food, commercial, cleaning, and export sectors. With assets that support our institutional prestige and promote the human and intellectual development of our collaborators.

"Over 30 years of experience in the shipping industry and international business."



MISSION

To provide goods precisely when our clients need them and at competitive prices, supporting their local and international trade, generating well-being for the company, and at the same time promoting the economic development of our country. This is sustained by our organizational values.

VALUES

- Love
- Family
- Work
- Tolerance



OUR COMPANIES



ULTRAMAR SHIPPING S.A DE C.V

Our General Shipping Agency is responsible for representing shipowners and/or brokers when their vessels call at Mexican ports for cargo loading and unloading operations. We act as general and protective agents for both regular lines and tramp vessels.

Shipping Agents

**Operations
Supervision**

**Strategic Logistics
Solutions**

Vessel Supply

Crew Assistance





GENERAL SHIPPING AGENCY

We represent both foreign and domestic companies in all Mexican ports when their vessels call at our country, as we are authorized by the SCT to act as General Shipping Agents and represent them in all matters entrusted to our company.

SCOPE:

**Payment of Duties
and Fees**

**Hiring of Service
Providers**

Client Prospecting

**Sale of Maritime
Freight**

**Supervision of Cargo
Handling Operations**

**Commercial
Representation**

**Facilitation of Procedures
with Port Authorities**

**Banking Management
for Cash Deliveries**

BROKERS

We facilitate the selection of maritime transport solutions worldwide thanks to our network and more than 45 years of experience in the sector.

SCOPE:

Management of freight rate indications according to our clients' volumes.

Selection of shipping lines based on reputation, price, and convenience to meet the situational needs of each project.

Search for multimodal transport solutions tailored to the suitability of the project.

Development of distribution channels up to "door-to-hand" delivery, according to the client's profile.



OPERATIONS SUPERVISION

We are responsible for supervising the operations entrusted to us, strictly following our clients' instructions and specifications. Our on-site team ensures every aspect is carefully monitored, both on the dock and on board the vessel.

SCOPE:

**iDHAC
Certification**

**On-site team for cargo
loading and unloading
operations**

**Photographic evidence
for client reporting**

24/7 supervision

**Operations reports for
team and client
follow-up**

**Fully trained and
qualified personnel**





STRATEGIC LOGISTICS SOLUTIONS

A comprehensive and personalized approach to supply chain management. This strategic perspective encompasses the efficient coordination of logistics operations, optimizing cargo consolidation to maximize efficiency and reduce costs. Including iDHAC certification aligned with processes.

SCOPE:

KPI Monitoring

**Reduction of
Operational Times**

**Clear and Secure
Communication**

**Real-Time Process
Certification**



VESSEL SUPPLY

Provisioning Services for National and International Vessels.

We supply vessels with food, groceries, bulk water, fuel, meat products, cleaning supplies, temporary labor crews, divers, lathe work, securing materials (such as wood, plastic, canvas, etc.), warehouse seals, oily water and waste collection, internet connectivity, and solutions for all types of consumables delivered just in time.

SCOPE:

**Coordination of
Procedures with Port
Authorities**

**Compliance Review with
Regulations**

**On-Time Delivery
Guarantee**

**Commercial Management
(Contracting and Payment)**

**Quotation and Negotiation
with Suppliers**



CREW ASSISTANCE

We provide support to vessel crews by handling embarkation and disembarkation procedures with port authorities.

SCOPE:

**Transfers
(Taxi Service)**

**Accommodation
(Hotel and Meals)**

Visa Processing

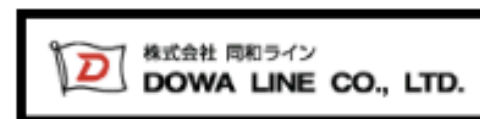
Air/Transport Tickets

**Shipping of Packages
and Samples**

**Medical Care and
Emergency Assistance**

**International
Remittance Services**

OUR CLIENTS



PARTNERSHIPS



EXPERIENCE



Reino de los Países Bajos

For the past 30 years, we have represented the Kingdom of the Netherlands (Holland) in the state of Tamaulipas as Honorary Consuls by mandate of Queen Beatrix. Initially, our General Director, Mr. Jaime Romero Ibarra, held this position for 25 years, and in 2014, our Business Units Manager, Mr. Nelson Sinhué Romero Flores, assumed the role.

OVERSEAS TRANSPORT S.A DE C.V

Transportation Services.

With dedicated 1.5 and 3.5-ton units and operators trained with a strong customer service orientation, Overseas Transport specializes in the movement of project cargo and oversized shipments, as well as small parcels requiring urgent delivery, within the country.



CRESENT

Professional Consulting Services.

We provide solutions for companies' human resources needs related to foreign trade, in addition to staff training and development through motivational courses and workshops.

We are also the developers of the community and online store "El Marchantito" and the EmprendeT System.



KATHARO

International Trading Company.

We provide solutions for the import and export of spare parts, consumables, and raw materials for the productive sector of the Port of Altamira, using a just-in-time and door-to-door delivery system that ensures our clients' preference.



ISS

International Ship's Services.

This is our repair company, also providing warehouse cleaning services for vessels, with trained personnel and equipment to ensure prompt service and minimize vessel waiting times at the ports of Altamira and Tampico.



CAST

Technological Solutions.

Specializing in computer equipment rental, sales, and repair of both original and generic brands. Experts in network and closed-circuit systems for businesses. Authorized Toshiba Distributor in Tamaulipas.



A. LOUER COMERCIAL

Our Real Estate Company.

Our real estate company aims to provide office rental solutions for businesses related to the industrial sector in Altamira. Currently, we have two buildings available for lease, serving prominent service companies such

- Société Générale de Surveillance (SGS)
- InJoy Customs Agency
- ACG Customs Agency
- Sansores Customs Agency
- CREDE Altamira
- SRF Medical Services Providers
- Logistics and Customs Coordination Agency
- GYA Customs Group of Mexico



ALLYSTIK

We have over 10,000 m² of storage space within our fully fenced park, featuring wide access roads and maneuvering yards, as well as a closed-circuit system for inventory monitoring.

- Security with access control
- Multipurpose room (auditorium, meeting rooms, innovation centers)
- Roof garden
- Dining / Social area
- Parking (more than 14 outdoor parking spaces)



GRUPO ULTRAMAR



“We greatly appreciate the attention you have given us and look forward to meeting you in person very soon. We are confident that we will soon begin a successful working relationship, which will undoubtedly be of great benefit to our companies.”

Jaime Romero Ibarra, General Director
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